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County Administrator

Natalie B. Slate
Deputy County Administrator

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Election District 4

Michael W. Ferguson
Vice-Chairman
Election District 2

James C. Vaughan
Election District 1

Margaret T. Lee, Ed.D.
Election District 3

August 13, 2010

Mr. Mike Johnson
Southampton County Administrator
Post Office Box 400
Courtland, VA 23837

Dear Mr. Johnson:

Approximately four years ago, Greensville County became involved in a new economic development initiative to create a mega site. The County was invited to join this initiative by the Virginia Economic Development Partnership (VEDP), McCallum Sweeney Consulting (MSC) and CSX.

The Commonwealth of Virginia and CSX were interested in creating a marketable mega site that would be competitive to mega sites already established in other states such as Georgia, Alabama, Mississippi and Tennessee. The primary industrial clients, at that time, were original equipment manufacturers in the automobile industry. Toyota, Volkswagen and FIAT were all evaluating sites to locate assembly plants.

Greensville County and the City of Emporia accepted the invitation and began the process of land acquisition and planning for improvements of water facilities, sewer facilities, electrical transmission lines, natural gas lines, road and railroad improvements. Substantial work was undertaken regarding environmental issues such as obtaining the approval of the Virginia Department of Environmental Quality, U.S. Army Corp of Engineers and the Virginia Department of Historic Resources for the mega site. All of the information was provided to McCallum Sweeney and Greensville County was the only jurisdiction in the Commonwealth of Virginia to obtain certification by McCallum Sweeney. It is still the only certified mega site in Virginia and one of only 10 in the United States, as 5 of the MSC certified mega-sites have already been sold with an average investment exceeding \$1 billion and average job creation exceeding 1,100.

The Greensville County mega site received serious consideration from both Toyota and Volkswagen even though we were not successful in having either one of those two industries make the decision to locate here. Ironically both Toyota and Volkswagen landed at one of the MSC certified mega-sites identified above.

The County still has a very competitive site for a global industrial client looking for a substantial amount of acreage (at least 1500 acres), interstate visibility, convenient access to a railroad and significant water and sewer capability.

The Commonwealth of Virginia is now renewing its efforts to assist in the development of mega sites, making \$5.0 million through VEDP available for mega site feasibility studies and development. The Virginia Tobacco Commission is also preparing a grant program to develop mega sites in the Tobacco Region. Greensville County and the City of Emporia will be applicants and continue their chase of a major industry in Southside Virginia.

Southampton County is our neighbor to the east and is within a 30 mile radius of the Mid-Atlantic Advance Manufacturing Center ("MAMaC"). It is our belief that Southampton County would benefit significantly from an economy-transforming industry/employment center locating at MAMaC.

We plan to submit an application for grant funding to the Partnership and the Tobacco Commission order to obtain grant funds to assist us in developing MAMaC. In order for our application to be successful, we are kindly requesting your support given the potential positive impact to your community. On behalf of the Greensville County Board of Supervisors, we are formally requesting that the Southampton County Board of Supervisors adopt the following resolution or one similar to it if you are in support of this community transforming project. I would be glad to meet with you or your Board of Supervisors regarding this request.

Your support of this project would be greatly appreciated.

Sincerely,



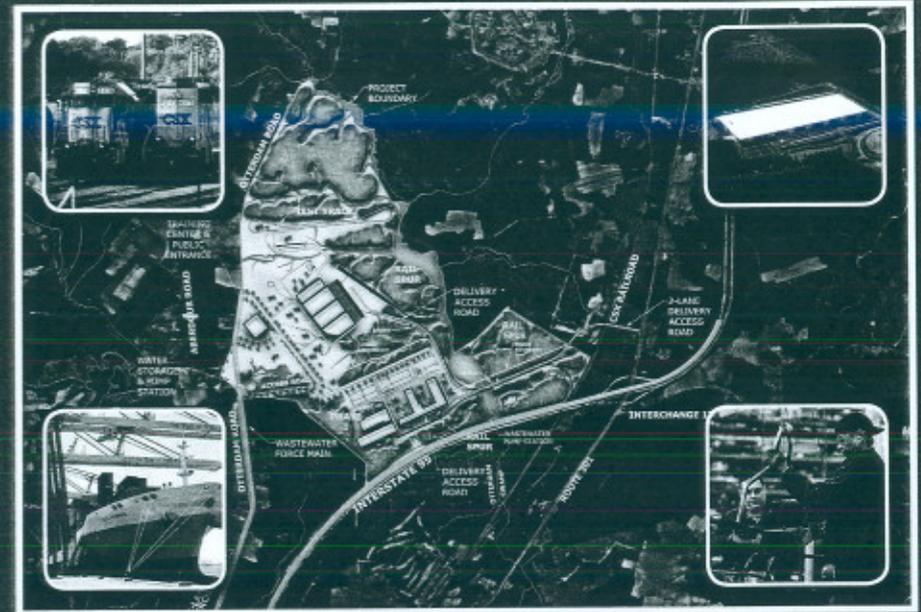
K. David Whittington
County Administrator

KDW/dab

Did You Know?

The Mid-Atlantic Advanced Manufacturing Center (MAMaC):

- ✓ Has over 1.3 miles (7,000+ linear feet) road frontage along I-95, which connects Miami, FL to Maine
- ✓ Is conveniently located to I-85 (less than 40 miles), which connects Alabama, Atlanta, Charlotte and the Greater Richmond Metropolitan Area
- ✓ Is conveniently located to US Rte 58 (less than 5 miles) which connects the Virginia Ports to the mountains of Virginia
- ✓ Has CSX main line rail access (only Mega Site in Tobacco Commission Region)
- ✓ Is a McCallum Sweeney Certified Mega Site
- ✓ Less than 90 miles from the Virginia Ports – the only East Coast Port that can handle the “post-Panamax” ships
- ✓ Less than 25 miles from the NC Center for Automotive Research (NCCAR), a premier research, development & testing facility for the automotive industry
- ✓ Less than 40 miles from the Rolls-Royce Crosspointe Centre site
- ✓ Will cost less than \$50 million to develop the initial phases
- ✓ Will accommodate at least 1,000 employees
- ✓ Has over 1 MGD water & sewer capacity available
- ✓ Was a finalist for a major automotive facility that located to Tennessee in 2009
- ✓ Can have a Prospect operational in 12-18 months under a “fast track” design-build approach
- ✓ Draws from over 1.9 million population within a 60 mile radius
- ✓ Is conveniently located in the southeast’s “aerospace triangle” - Rolls-Royce near Petersburg, VA; Honda Aero, Inc. in Burlington, NC; GE Aviation in Greenville, SC; and Boeing in North Charleston, SC



Mid-Atlantic Advanced Manufacturing Center (MAMaC)

*Southside Virginia's Next
Major Employer...*

Contact Us

Jack Davenport, CEcD

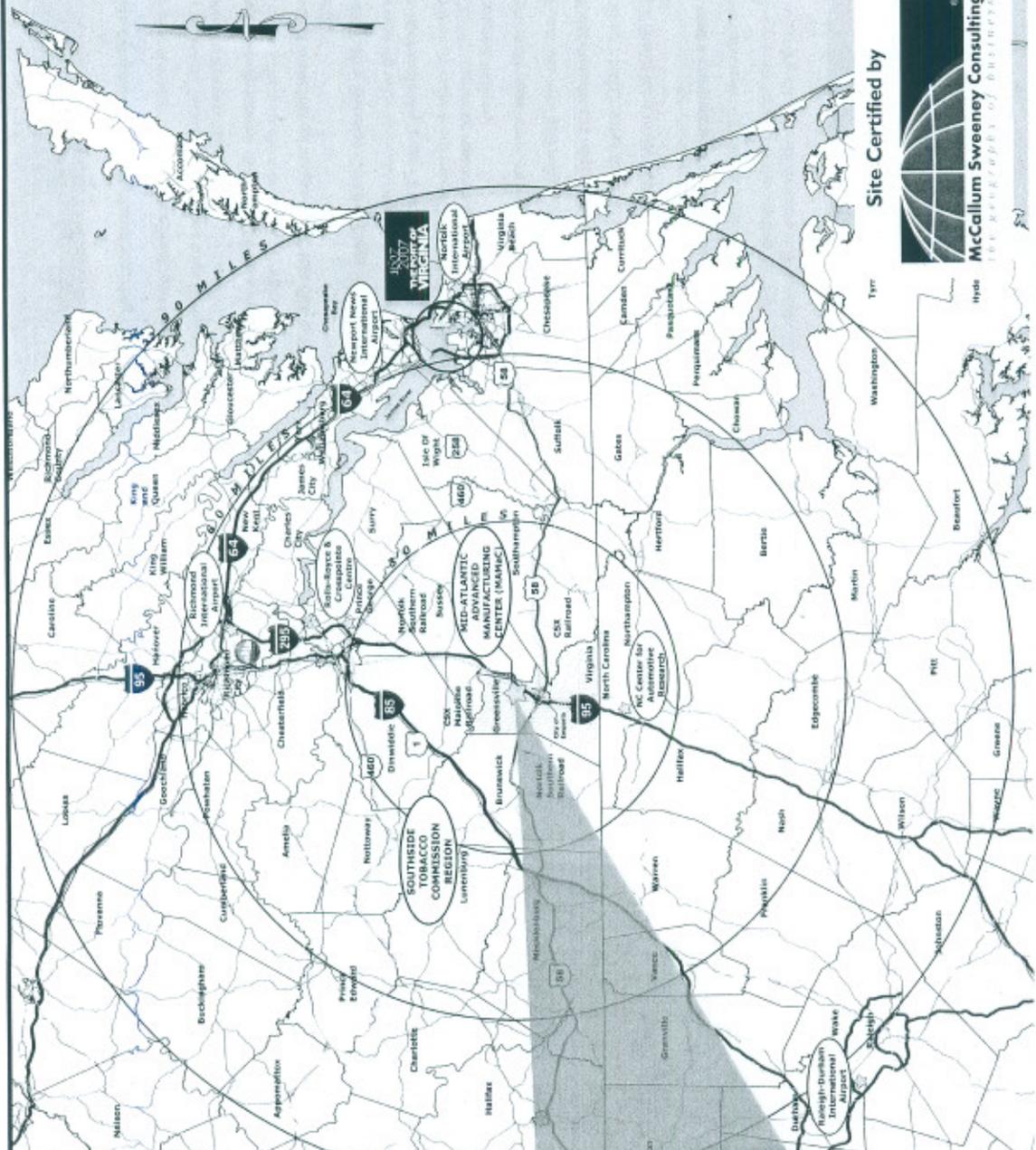
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Natalie B. Slate

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Site Specifications

- Phase 1 Property Acquisition - 1,311 acres
- Phase 2 Property Acquisition - 234 acres
- Total Project Size - 1,545 acres
- Water & Sewer Capacity - 1 MGD expandable up to 2 MGD
- Employment - minimum 1,000 employees in Phase 1 development
- Environmental Work & Wetlands Delineation Completed
- Zoned M-1 for Heavy Industrial Use
- Direct CSX main line rail access
- Two potential access points to I-95 (Exit 13 & 17) at full build out
- Electrical Service by Mecklenburg Electric Co-op
- Natural Gas Service by Columbia Natural Gas
- Workforce - 1.9 million in 60 mile radius



Site Certified by



Mid-Atlantic Advanced Manufacturing Center "MAMaC"

Southside Regional Map



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